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MARKET ANALYSIS - September 12, 2002

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Corn prices fell about 10 cents just before the USDA report came out on Thursday after prices rose 30 cents in the previous week. Why? Because general profit taking from such an increase is usually expected just before a big report. At first glance, it seemed as if the USDA numbers were friendly to corn. The US corn crop was lowered by 37 million bushels from 8.886 billion to 8.849 and ending stocks fell from 767 million last month to 729 million this month – all in all adding to a bullish trend. Also, this weeks corn export sales were positive at more than 1 million tons of new and old crop combined – approximately 100,000 over the topside estimates. Traders are also talking about the world stocks numbers. The USDA cut world corn ending stocks to 89.83 million metric tons, below trade estimates. The immediate reaction in the futures pit to all this was a slight drop in prices, however the longer-term market reaction remains to be seen but it is hard to imagine a continual drop. Local nearby basis fell (for the most) across the State but no region fell by the same amount that the futures jumped so we saw a nice gain here. Soybean futures saw a continual price increase leading up to the report simply due to uncertainty of the yield situation with an 11 cent increase the day before the report. Production was pegged at 2.656 million bushels slightly below average forecasts but 28 million more than lasts months guess. Ending stocks shrunk to 160 million bushels, down from 195 million bushels. Export sales were in the range of guesses at about 650,000 tons. Soybean funds were reportedly buyers of some 7500 contracts today before the report lifting the market. However, be warned – Sparks notes that the market may not have fully incorporated the fact that South American supplies are much greater than last year. Also, with such buying activity by funds the market is in a vulnerable situation if the reports don't continue to exhibit bullish tones. Wheat continued its massive price advance this week and continued to be the darling of the grain pits. Minneapolis futures came in just shy of the \$5 mark! Continued optimism about exports is a large component of this rally and global production problems keeps this pace going. Last week saw a 40-cent price jump in Chicago. Hedgers in this market with puts should continue to roll up as these big leaps make the premiums cheaper on slightly higher strikes. The USDA report confirmed that wheat continues to shrink in supply – global ending stocks now at 135.45 million tons - down 3 million from August. U.S. ending stocks fell 60 million. The only bearish note (surprisingly) was that weekly export sales were below estimates – at 505,500 tons. It's hard to imagine that is going to happen too often over the next few weeks.

BASIS TABLE

LOCATION	CORN BASIS CASH (Sep02) NEW (Dec02)		SOYBE. CASH (Sep02)	AN BASIS NEW(Nov02)	WHEAT BASIS CASH(Sep02) NEW(Jul03)			
Baltimore	n/a	n/a	+\$.11	-\$.28	n/a	n/a		
Western MD	+\$.11	n/a	-\$.25	n/a	-\$.36	n/a		
Central MD	+\$.20	+\$.08	-\$.36	-\$.33	-\$.34	n/a		
Southern MD	+\$.17	+\$.05	-\$.23	-\$.20	-\$.32	-\$.30		
Upper E. Sh	+\$.29	+\$.18	-\$.08	-\$.17	-\$.32	-\$.25		
Lower E. Sh	+\$.39	+\$.25	+\$.01	-\$.05	-\$.31	-\$.25		

WEEEKLY CROP WEATHER SUMMARY

MARYLAND AGRICULTURAL STATISTICS

Maryland farmers had an average of 6.2 **days suitable for fieldwork** like harvesting corn. With more than half of the **corn** crop mature, many farmers began their harvest last week. Sixteen percent of the **corn for grain is harvested**, 10 percent more than the previous year, and 9 percent ahead of the five year average. Yields are expected to be significantly lower than last year due to the extremely dry conditions throughout the growing season. Showers also came too late for full season **soybeans**. Twenty-two percent are **shedding leaves**, 19 percent more than the previous year, and 16 percent ahead of the average. Significant moisture fell on the Eastern shore early in the week with Wicomico County receiving 6.8 inches. Conversely, the Western part of the state received little to no rain, causing soil moisture and pasture conditions to decline. **Topsoil** for Maryland is rated 2 percent surplus, 50 percent adequate, 41 percent short, and 7 percent very short. Nineteen percent of **subsoil** is rated in adequate supply, 48 percent short, and 33 percent very short.

CASH GRAINS - F			LERS AVERA		QUOTES				
Grade and Commodity	#2 Y Shelled Corn		#2 Yellow Soybeans		#2 Red Winter Wheat		#3 Barley		
Date	09/04	09/11	09/04	09/11	09/04	09/11	09/04	09/11	
Baltimore			5.45	5.81					
Western Md	2.85	2.92	5.37	5.67	3.43	3.80	1.47	1.55	
Central MD	3.00	3.01	5.41	5.56	3.86	3.82	1.50	1.50	
Southern MD	2.84	2.98	5.33	5.69	3.56	3.84			
Upper E. Sh	2.96	3.10	5.63	5.84	3.56	3.84			
Lower E. Sh	3.06	3.20	5.67	5.93	3.57	3.85	1.50	1.42	
Soybean Meal		Lower Eastern Shore			Dealer's Average Cash Quotes (\$/ton)				
Date		09/04	09/11		Date		09/04	09/11	
48% Soybean Meal		217.00	225.00 449		44% Soybean Meal		205.00	213.00	

FORWARD CONTRACT PRICE-REGIONAL (\$/bu) For Harvest delivery Dealer's Avg Quote									
Grade and Commodity	#2 Y Shelled Corn		#2 Yellow Soybeans		#2 Red Winter Wheat		#3 Barley		
Date	09/04	09/11	09/04	09/11	09/04	09/11	09/04	09/11	
Baltimore			5.23	5.61					
Western Md									
Central MD	2.87	3.01	5.23	5.56	3.36	3.85			
Southern MD	2.84	2.98	5.33	5.69	3.28	3.40			
Upper E Shore	2.97	3.11	5.36	5.72	3.33	3.45		1.60	
Lower E Shore	3.06	3.18	5.47	5.84	3.34	3.45		1.58	

GRAIN FUTURES - Chicago Board of Trade (cents\$/bu) - Sept 11, 2002									
Corn			Soybeans		Wheat		Soybean Meal 1		
Sept	281.00	Sept	591.50	Sept	416.00	Sept	192.50		
Dec	292.50	Nov	588.75	Dec	414.25	Oct	189.50		
Mr03	298.00	Ja03	591.50	Mr03	418.50	Dec	189.10		
May	299.75	Mar	590.50	May	396.25	Ja03	188.40		
Jul	296.75	May	586.25	Jul	370.25	Mar	187.20		
Sept	275.25	Jul	584.00	Sept	371.50	May	184.90		

HAY AND STRAW (\$/cwt) New Holland, PA - \$/ton - Sept 09, 2002 - 106 Loads Alfalfa Timothy Mixed Straw Orchardgrass Ear Corn 73.00-190.00 117.00-200.00 80.00-205.00 70.00-110.00 70.00-195.00 120.00-125.00 Westminster, MD -\$/bale - Sept 09, 2002 - 146 Lots Timothy - Lg Rd Mixed Grass - Lg Rd Mulch Timothy Grass Straw Alfalfa 1.00-2.40 12.00-20.00 10.00-12.00 2.40 - 5.001.00 - 4.201.60 - 3.801.20 - 3.70.05 - .25 POULTRY (Grade A) - Week Ending Sept 14, 2002 Negotiated Price, cents/lbs Year Ago **Current Week** Week Ago Month Ago NY Wtd Avg. (Fryers) 49.30 48.50 47.08 56.04 55.55 56.41 56.19 61.63 12-City Composite LAMBS - Westminster, MD - \$/cwt - Sept 10, 2002 Good Ch 90-120 lbs 70.00-79.00 Medium Good 60-90 lbs 62.00-80.00 Sheep - 21 Hd 22.50-35.00 125-140 lbs 69.00-77.00 49.00-51.00 TERMINAL MARKETS HOGS - Sept 12, 2002 DIRECT MARKET HOGS - Westminster, MD-Sept 10, 2002 Base Price Range (\$/cwt) Sows (1-3) 1&3 220-260 lbs 20.00-23.00 **Carcass Basis** 300-449 lbs Base 185 lb Hog Eastern Cornbelt 9 00-18 33 30 00-37 10 32.86-44.04 11.00-19.02 Iowa, Minn Millsboro, DE Market Hogs - \$/cwt -Next Sale 09/17/02 FEEDER PIGS - (\$/cwt) Gumboro, DE -New Holland, PA - Sept 11, 2002 Next Sale 09/16/02 **Trend:** Small test of feeders sold fully steady. **Head:** 676 22-32 lbs 25.00-27.00 US₂ LIVE CATTLE FUTURES - Chicago Mercantile Exchange-**HOG FUTURES - Chicago Mercantile Exchange -**(\$ cwt) - Sept 11, 2002 (\$ cwt) - Sept 11,2002 Oct 69.15 Apr 72.80 Oct 35.07 Apr 50.15 Dec 71.47 Jun 68.27 Dec 37.90 May 58.70 Feb03 **Fb03** 72.35 Aug 68.80 44.37 Jun 60.12 STOCKER-FEEDER CATTLE -(\$/cwt) Winchester, VA - Sept 09, 2002 Westminster, MD - Sept 10, 2002 200-400 lbs 102.00-91.50 Steers 200- 400 lbs 79.00- 94.00 Steers 400-500 lbs 82.50-90.00 400- 600 lbs 70.00-82.00 600-800 lbs 500-600 lbs 73.00-82.75 61.00-69.00 600-700 lbs 69.00-74.00 800-1000 lbs 58.00- 61.00 700-800 lbs 69.50-72.00 Heifers 300- 500 lbs 62.00- 72.00 500- 700 lbs Heifers 300-400 lbs 60.00- 69.00 76.25-86.50 400-500 lbs **Hols Bulls** 68.00-75.00 #1 94- 120 lbs 110.00-122.00 500-600 lbs 66.00-74.00 #2 80.00-110.00 600-700 lbs 67.00-74.50 84- 92 lbs 50.00- 67.00 700-800 lbs 69.00-71.00 Hols Heifers #1 80-110 lbs 390.00-455.00 70- 90 lbs 800-900 lbs 68.75-69.00 #2 150.00-300.00 Beef X Bulls & Heifers #1 80-120 lbs 95.00-117.00 Lancaster, New Holland & Vintage - Week Ending - Sept 14, 2002 Bull, Holstein 95-125 lbs 97.00-149.00 Plainer 95-125 lbs 80.00-117.00 Heifers, Hols 80-115 lbs 490.00-555.00 Plainer 93-100 lbs 450.00-500.00 **SLAUGHTER CATTLE (\$/cwt)** Westminister, MD - Sept 11, 2002 **Fed Steers Fed Heifers** 1150-1400 lbs 1000-1200 lbs 58.50-63.50 Ch 64.50-67.00 Ch Ch - 2 & 3 61.50-64.00 42.00-48.60 Hols 1200-1500 lbs 52.00-54.00 Veal Calves Ch Hols Select 48.00-52.00 82- 100 lbs 35.00-45.00 Good Over 1600 lbs 47.00-49.00 Cows **Breakers** 36.00-41.00 34.00-37.00 **Boners** 39.00-33.00 Lean 29.00-DOWN Thin Lancaster, New Holland & Vintage - Week Ending - Sept 14, 2002 Steers, Choice 2-3 1125-1460 lbs 62.75-66.00 Most steady Heifers, Choice 2-3 1190-1370 lbs 61.75-65.00 Few weaks on light test Cows, Breakers 75-80 pct lean 39.25-45.75 Fully steady -mostly \$.50 higher, w/few fleshier up to \$1 higher Bullocks, Select 1-2 few 1335-1445 lbs 48.50-52.00 No trend Bulls, YG-1 1070-1980 lbs 46.00-54.25 Steady to weak 80- 125 lbs Steady to firm Vealer, Standard & Good 25.00-40.00 For more information about this report, call 410-841-5740 or write:

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